



PostBank

VACANCY NOTICE

PostBank is a Commercial Bank that is committed to fostering prosperity for Ugandans. The bank is growing and giving opportunity for its employees and the public. PostBank is in need of a competent and achievement driven professional to fill up the below role that has fallen vacant.

POSITION DESCRIPTION

JOB TITLE: MANAGER, STRATEGY & PARTNERSHIPS

REPORT TO: CHIEF PEOPLE & STRATEGY OFFICER

JOB PURPOSE

- The Manager, Strategy & Partnerships will lead the Bank's efforts in the development, communication, execution, and monitoring of its strategy. They shall also be responsible for packaging the Bank's products and services to ensure they are investment ready while overseeing end-to-end management of strategic partnerships.

KEY RESPONSIBILITIES /KEY DELIVERABLES

- Lead and coordinate the development of the Bank's medium- and long-term strategic plans in consultation with business units and leadership.
- Conduct internal and external analyses—including PESTLE, SWOT, competitor intelligence, and market trends—to inform strategic positioning and ensure the Bank remains competitive.
- Align strategy with the Bank's high impact goals and the national development agenda, customer needs, and evolving financial services trends (e.g. digitization, sustainability, financial inclusion).
- Identify strategic partnerships/ development partners to enable the Bank to achieve its purpose.
- Assess business cases and value propositions for potential partners, including synergy and risk analysis.
- Monitor agreements with development partners to ensure that all requirements are met for and by the Bank.
- Coordinate strategic engagements with regulators, development partners, and government agencies.
- Translate strategic goals into actionable initiatives with clear Key Performance Indicators and timelines, monitor their progress and monitor implementation.
- Monitor execution of strategic projects and recommend interventions to address performance gaps.
- Lead the development and integration of sustainability goals into the corporate strategy ensuring they align with the Bank's business objectives and regulatory requirements.

BUSINESS BEHAVIOURS

- **Passion:** Committed to excellence, deliver outstanding results and make a positive impact for our customers and stakeholders.
- **Teamwork:** Collaborates, mutual respect, and diverse perspectives, to achieve shared success and deliver greater value to the Bank.
- **Integrity:** Uphold honesty, transparency, and accountability, ensuring ethical practices in every action.
- **Innovation:** Embrace creativity and forward-thinking, continually seek new solutions to enhance customer experiences and drive business growth.

QUALIFICATIONS, EXPERIENCE AND COMPETENCIES REQUIRED

- A Bachelor's degree in Business Administration, Finance, Economics, or a related field.
- Postgraduate qualifications such as an MBA, MSc in Strategy/Finance/Investment Management, or professional certifications such as CFA or CPA are an added advantage.
- A minimum of five (5) years' experience in strategy and corporate planning, or investment management within the financial services sector or a regulated industry.
- Experience in managing cross-functional initiatives or business transformation projects.
- Sound understanding of banking sector trends, digital finance, and sustainability.
- Proficiency in Microsoft Excel, PowerPoint, and data visualisation tools (Power BI or Tableau is an added advantage).
- Ability to work independently and influence senior stakeholders.

THE FOLLOWING DOCUMENTS SHOULD ACCOMPANY THE APPLICATION

- Cover letter, Detailed CV, and Copies of academic documents all as one file.

MODE OF APPLICATION

- Online applications addressed to **Chief People & Strategy Officer**, PostBank Uganda.
- Send application to **hr@postbank.co.ug** with job title as subject.
- Closing Date: **Friday 11th July 2025 at 5:00pm.**

Only shortlisted candidates will be contacted.

PostBank Uganda Ltd is an equal opportunity employer.

Toll free
0800 217 200

Whatsapp
+256 707 993 930

Email
customerservice@postbank.co.ug

www.postbank.co.ug

Download PostApp today
and enjoy convenient banking



PostBank is regulated by the Bank of Uganda under license No. A1.035. Customer Deposits are protected by the Deposit Protection Fund of Uganda up to UGX 10 million, Terms and Conditions apply.

GrowProsper